# **Productivity Tips and Techniques**

Feeling overwhelmed by many ideas and possibilities and burdened by excessive work is common as a startup founder. Before changing habits, however, it's important to understand that productivity without purpose is futile. **It's like running fast without a destination.** When necessary, use your north star to reorient and prioritize.

### Planning

- *Prioritize.* Force yourself to schedule the most valuable projects and block time for self-care. When new things come up, you have to triage based on your priorities.
- Daily. Plan your day for a few minutes, either the night before or early morning. Confirm that time is allocated to your priorities and self-care.
- Weekly. Plan your week at the end of Friday or first thing Monday. If you need to adjust your schedule, this gives you time to respectfully inform others.
- *Meetings*. Go into every meeting with a clear sense of its objective and what value you bring and receive. Review quarterly to remove yourself where no value is gained.
- Following. Unfollow people and content that does not benefit your life. You will be less distracted and more energized by the remaining engagements.

### **Timing**

- Tackle the most important projects and work during your "high-energy" times.
- Perform work requiring less mental energy during your low-energy times.
- Improve at delegating. Done constructively, this helps you to remove responsibilities and allows someone else to develop their skills.
- Batch email responses versus responding to people throughout the day and check messages and social media only at designated times, not constantly.
- Handle the worst first: "Eat a live frog first thing in the morning, and nothing worse will happen the rest of the day." – Mark Twain

#### Environment

- Breaks. Move your body and refocus your mind regularly.
- Focus. Remove or silence smartphones and other distractions.
- News fast. The news makes us less happy, so take a break during periods or even try for a
  couple of days.
- Honor transitions. If you had a rough morning or a bad meeting, walk away or shake it off
  to bring your best self to the next activity.
- *More*. Some people work better under brighter light/sunlight, cooler temperatures, calmer background noise, improved chair and desk position, clean workspace, etc.

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## Learn & Adjust

- Record these areas weekly: Accomplishments, Ideas, Progress, and Ways to Develop. You may revisit your Accomplishments during a tough period.
- Track your time, including meetings, projects, tasks, and planning. Based on your priorities, reallocate your time so your efforts align with your objectives.
- Experiment with productivity apps e.g. timers and wearables.
- Recognize that building mental muscle will take time to see results.

## More Tips

- Sleep. Since a lack of sleep leads to slowness and foolishness, get what you need.
- Exercise. Schedule short workouts every day and try extra activities when stressed.
- Eating Habits. Keep healthy snacks on hand and stay hydrated.
- Mindfulness. Consider the benefits of breathing, meditation, journaling, and yoga.
- Preparedness. List tasks you can accomplish in 5-10 minutes for unexpected downtimes.
- Connection. Meet regularly with people who want the best for you.

## **Final Thoughts**

Don't try to change everything all at once. **Pick one practice to start**, and once that works for you, consider adding another new technique.

Expect a new habit to take at least four weeks to absorb, often eight. Finally, forgive yourself if you try a change and it doesn't work out. The key is persistence, not perfection.

Good luck in building the best you possible!